

The Coeus Chronicle

INSIGHT WITH FORESIGHT

VOLUME: 3 ISSUE: 3

MARCH 2026

PUBLISHED BY COEUS CONSULTING

TRUSTED IT, CYBERSECURITY, AND CLOUD ADVISORS



Welcome to the Coeus Chronicle, your monthly briefing from **Coeus Consulting**.

We bring clarity and foresight to cybersecurity and IT decisions, shaping modern businesses.

The Omen:

What Just Happened in the world that signals change



Urgent Security Brief: Defending Against Escalating Iranian Cyber Retaliation

In the wake of **Operation Epic Fury**, state-sponsored actors have intensified "wiper" malware and DDoS campaigns. Joint advisories from the **FBI**, **NSA**, and **CISA** warn that the IRGC is utilizing "hyper-hacktivism" to mask targeted strikes against U.S. healthcare and water utilities.

CIA intelligence suggests that as Iran restores domestic connectivity, dormant "sleeper" cells may activate retaliatory strikes. Organizations must prioritize hardening OT systems and monitoring for sophisticated social engineering.

Source: [NSA, CISA, FBI, and DC3 Warn Iranian Cyber Actors May Target Vulnerable U.S. Networks and Entities of Interest > National Security Agency/Central Security Service > Press Release View](#)

SMBs are prime targets because they often lack the enterprise-grade defenses of larger utilities. The **FBI** and **NSA** warn that attackers use smaller firms as "pivot points" to reach critical infrastructure.

In this heightened threat environment, even a single unpatched device or a phished credential can lead to irreversible data destruction and permanent operational failure.

The Proven Path:

Why "Human-Centric Design" is the secret weapon of the 2026 Tech Winners.

Here are the top 5 trends contributing to small business success, summarized into five concise lines:

1. **Prioritize Customer Experience:** High-growth SMBs focus on customer satisfaction and retention over simple cost-cutting.
2. **Invest Early in AI-Back Tech:** 76% of growing businesses are boosting ROI by automating marketing, sales, and support.
3. **Adopt Integrated Smart Tools:** Leaders use AI-powered CRM, cloud, and cybersecurity to outpace competitors and scale.
4. **Leverage AI as a Competitive Edge:** AI boosts revenue for 91% of SMB users by handling routine tasks and personalization.
5. **Centralize Data Management:** Successful SMBs are prioritizing clean, unified data to drive smarter, non-negotiable decision-making.

Source: [Small Business Trends For 2026: Smart Tech You Need to Know](#)





The Forum:

Service Desk & Operations

Service Desk Spotlight: Celebrating Marc on the Desk

Who it is:

Marc was recognized last quarter as our Google Review winner, earning standout customer feedback across a wide range of support interactions.

Along with being an excellent service desk team member, Marc also excels at basketball. Regardless of where Marc is, he is a true professional and winner

The Horizon:

Understanding IT, Cybersecurity, and Compliance Tomorrow, today.

What to Expect in AI Regulation in 2026

Despite federal efforts to deregulate AI, states like California and Colorado are advancing strict safety and anti-discrimination frameworks that businesses must follow.

California's SB 53 has already set a national precedent by establishing governance standards for frontier AI developers, signaling a fragmented regulatory landscape.

With Colorado's AI law taking effect in June 2026, organizations must immediately update their risk assessments and product plans to meet these looming compliance deadlines.

What to Expect in AI Regulation in 2026 | CyberAdviser

Coeus Consulting monitors the shifting 2026 regulatory landscape to bridge the gap between innovation and oversight, ensuring your AI deployments remain secure and compliant across conflicting state and federal laws.

For SMBs, this means you can no longer assume your AI tools are "compliant out of the box." Business owners and IT managers must now proactively audit their AI vendors for bias and transparency to avoid legal liability under new state enforcement deadlines, such as Colorado's June 2026 cutoff.



The Mount Olympus Briefing Center

Ever wonder what's actually keeping your business from reaching the next level? Explore the Coeus Consulting podcast and blog at coe.us to discover the hidden IT strategies that turn technical hurdles into growth.

[Watch our video](#)

[Read our blog](#)

About Coeus Consulting

As an award-winning leader in the Southwest, Coeus Consulting provides SMBs with the enterprise-level cybersecurity, compliance, and cloud sophistication typically reserved for global giants.

Reach out and let's schedule a call today!

COEUS

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